



U.S. Small Business Administration

SBA– NJ District Office  
Two Gateway Center  
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Newark, NJ 07102  
973-645-2531  
[www.SBA.gov/nj](http://www.SBA.gov/nj)

#### *Your Small Business Resource*

Every day, the U.S. Small Business Administration and its nationwide network of partners help millions of potential and current small business owners start, grow and succeed.

Resources and programs targeting small businesses provide an advantage necessary to help small businesses effectively compete in the marketplace and strengthen the overall U.S. economy.

SBA offers help in the following areas:

- Starting a Business
- Financing a Business
- Growing a Business
- Opportunities in Contracting
- Recovering From Disaster
- A Voice for Small Business in Government

Visit SBA online at [www.sba.gov](http://www.sba.gov) for 24/7 access to small business news, information and training for entrepreneurs.

*All SBA programs and services are provided on a nondiscriminatory basis.*

## 8(a) Business Development Program/ HUBZone Empowerment Contracting Program

NJSBDC Procurement Programs in partnership with the Small Business Administration is conducting seminars on the 8(a) Business Development Program and HUB Zone Empowerment Contracting Program .

**The 8(a) Business Development Program** is SBA's effort to promote equal access for socially and economically disadvantaged individuals to participate in the business sector of the nation's economy. Socially and economically disadvantaged individuals include Black Americans, Hispanic Americans, Native Americans, Asian Pacific Americans, and Subcontinent Asian Americans. Individuals not members of these minority groups who can demonstrate that they are socially and economically disadvantaged may also be eligible.

**The HUBZone Empowerment Contracting Program** seeks to encourage economic development in historically underutilized business zones - "HUBZones" - through the establishment of preferences for award of Federal contracts to small businesses located in such areas. SBA is responsible for certifying eligible firms, investigating eligibility challenges, and reporting the results to Congress.

### Workshop Schedule

NAME	DATE	TIME	REGISTRATION
8(a) <i>ONLY</i>	1/25/2010	9:00am— 11:00am	Rutgers Campus, Newark 973.353.5960
Hub Zone <i>ONLY</i>	2/18/2010	9:00am— 11:00am	Rutgers Campus, Newark 973.353.5960
8(a)/ Hub Zone	2/9/2010	9:00 am— 12:00 pm	Ewing SBDC 609.771.2947
8(a)/ Hub Zone	3/16/2010	3:00 pm — 6:00 pm	Jersey City SBDC 201.200.2156
8(a)/ Hub Zone	5/3/2010	9:00 am- 12:00 pm	Ewing SBDC 609.771.2947
8(a)/ Hub Zone	5/18/2010	9:00 am— 12:00 pm	Parsippany 908.856.1400 ext. 2136
8(a)/ Hub Zone	6/30/2010	9:00 am— 12:00 pm	Atlantic City SBDC 908.856.1400 ext. 2136

[Procurement @NJSBDC.com](mailto:Procurement@NJSBDC.com) " <http://www.njsbdc.com/procurement> "(973) 353-5960